

COPARTNER

®



Copartner Tech Corp. Investor Conference 109.11.19



股票代號：3550

Agenda

I . Company Profile

II. Product Development

III. Financial Overview

IV. Development Prospects & Strategies



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I . Company Profile





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Company Profile

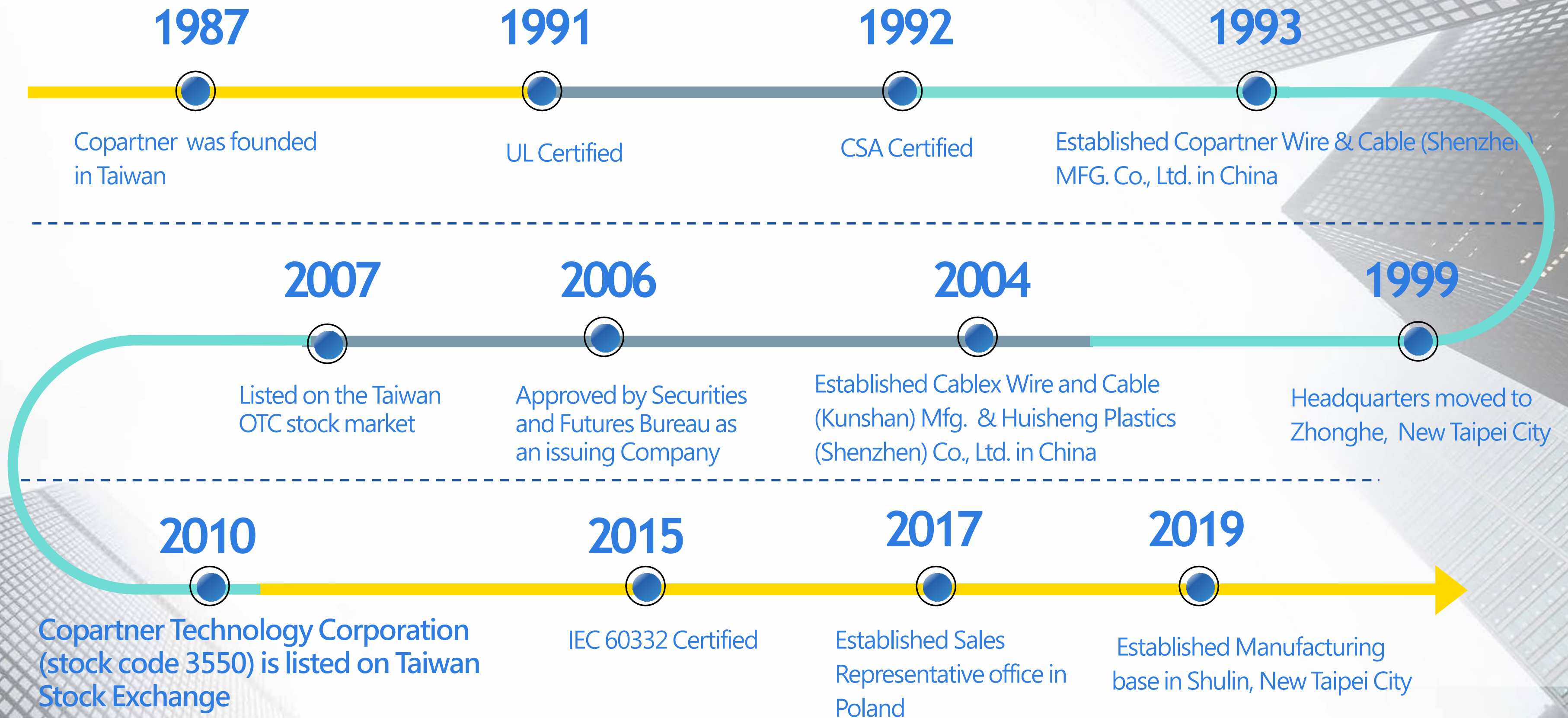
Copartner Tech Corp. (3550)

Establishment	April, 1987	Year of Listing	2010
Chairman	Chun Hsien Ho	Headquarter Location	Zhonghe, New Taipei City
Capital	NT\$ 850,000,000	Number of Employees (Sept. 2020)	1,306
Main Products	•Consumer Market Cables (CMP/CL2P-HDMI, USB Cables...) •Transportation Related Cables (Automotive System Cables...) •Industrial Cables (Robot Cables, Flexible Cables...) •Communication Cables (Low Loss Coaxial Cables, AISG...) •Medical Cables (Medical Auto Bed Control Cables....) •Active Optical Cables (AOC)		



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Company History



Global Operations

Copartner Group Headquarters in New Taipei City



The Raw Material Business Group

- Wanfu Plastic (ShenZhen) Co., Ltd.
- Huisheng Plastics (ShenZhen) Co., Ltd.
- Jia Xin Plastic (ShenZhen) Co., Ltd.
- Cablex Wire (ShenZhen) Mfg. Co., Ltd.
- Wujiang Wanfeng Plastic Cement Co., Ltd.



The Cable Business Group

- Copartner Technology (ShenZhen) Co., Ltd.
- Shin Ya Wire and Cable (ShenZhen) Co., Ltd.
- ShenZhen Copartner Communication Co., Ltd.
- United Electric Wire (KunShan) Co., Ltd.
- Copartner Technology (ShenZhen) Co., Ltd. Dongguan Branch



The Cable Assembly Business Group

- Cablex Wire and Cable (KunShan) Mfg.

Global Footprint



Global Supply

Footprint around the world



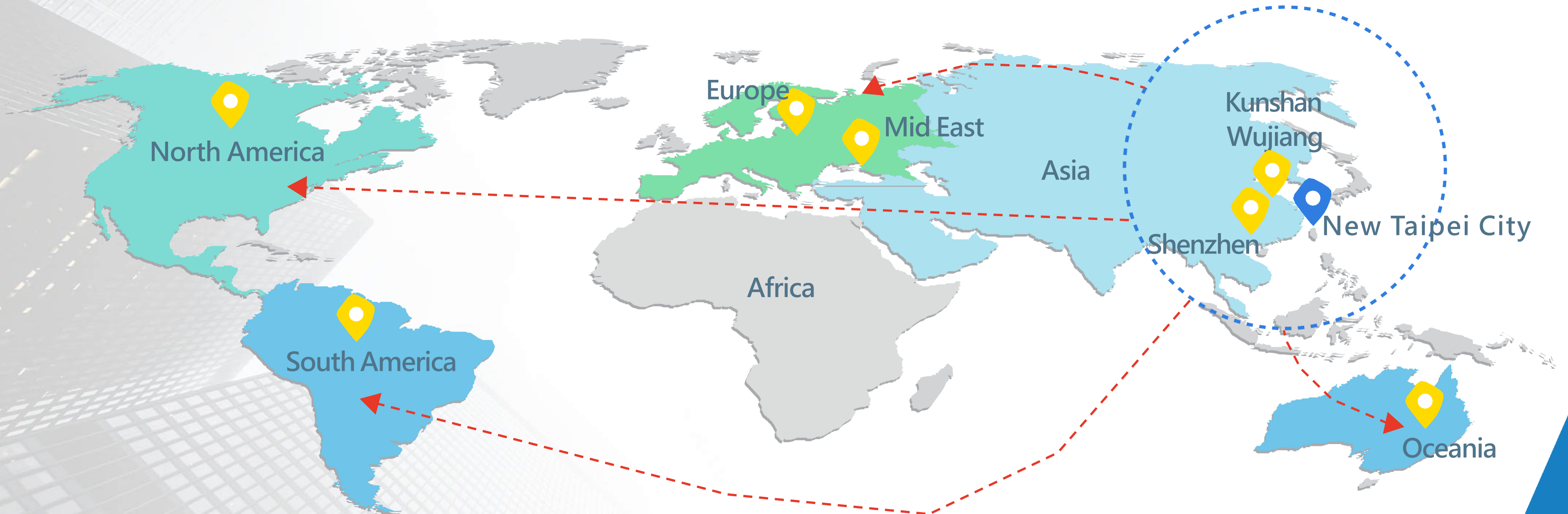
Shenzhen, Kunshan, Shulin

Manufacturing Base



New Taipei City, Taiwan

Headquarters Location





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II. Product Development

Product Development

有源光纜 **4K**
Active Optical Cables

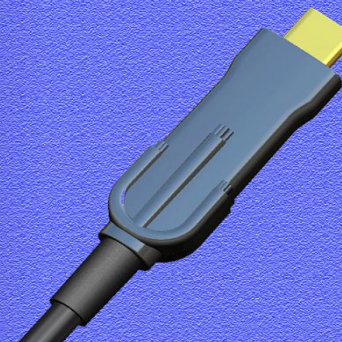
DVI
Digital Visual Interface



XINYA

有源光纜 **4K**
Active Optical Cables

USB Type-C
Universal Serial Bus type-c



XINYA

有源光纜 **4K**
Active Optical Cables

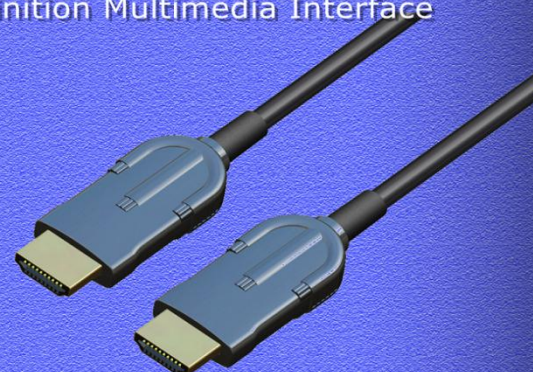
USB 3.0
Universal Serial Bus



XINYA

有源光纜 **4K**
Active Optical Cables

HDMI
High Definition Multimedia Interface



XINYA

**ACTIVE OPTICAL
CABLES
(AOC)**

有源光纜 **4K**
Active Optical Cables

USB 3.0 工业相机用线
Universal Serial Bus



XINYA

Product Development



通過CMP/CL2P認證HDMI耐燃線纜

◆產品說明：

- 額定溫度：80°C
- 額定電壓：30 V
- 導體：28AWG---22AWG
- 絕緣：發泡鐵氟龍 / 鐵氟龍
- 遮罩：鋁箔加編織網
- 護套：低煙PVC
- 結構：4P+1P+5C+AeB / 5P+4C+AeB
- 版本：HDMI 1.3, HDMI 1.4, HDMI 2.0
- 應用：高清數位電視 (最高可支援4K*2K)等等

CMP/CL2P HDMI CABLES



LOW LOSS COAXIAL CABLES

III. Financial Overview



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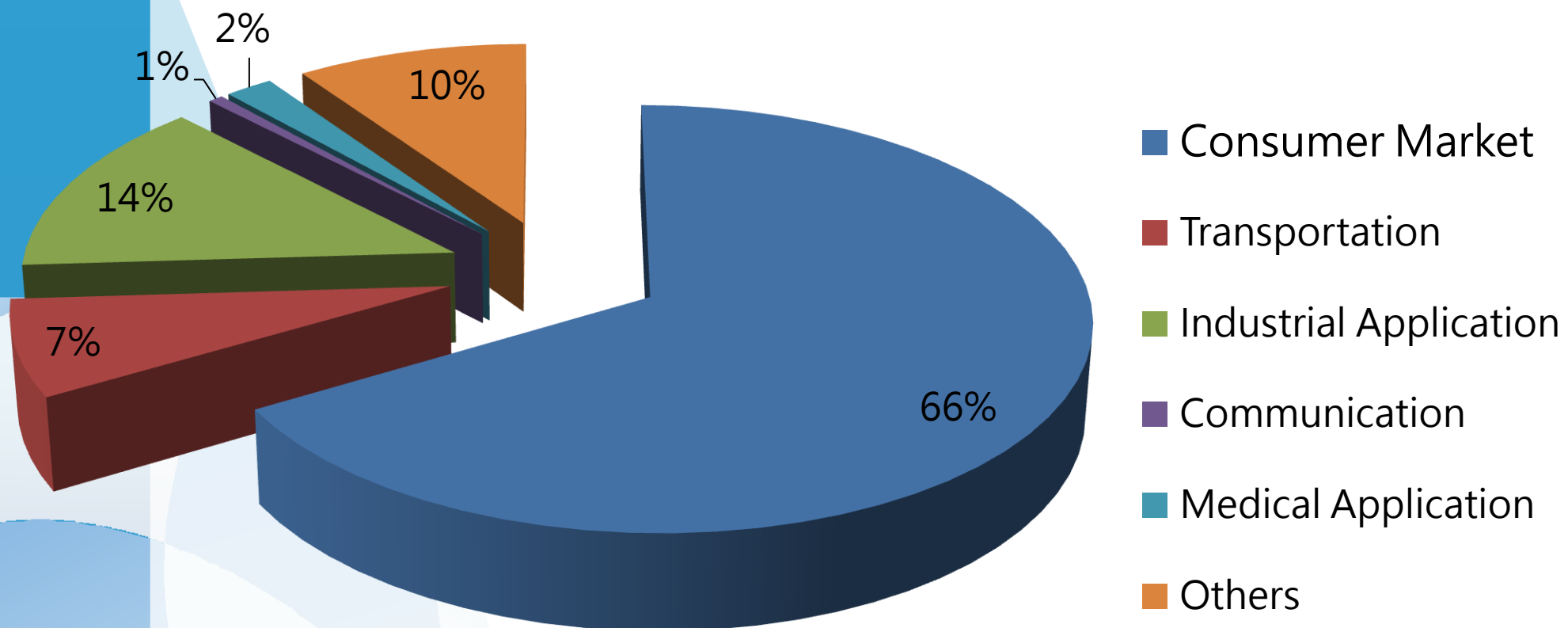
Financial Overview- Statements of Comprehensive Income Overview (Consolidated)

Unit : In Million of NTD

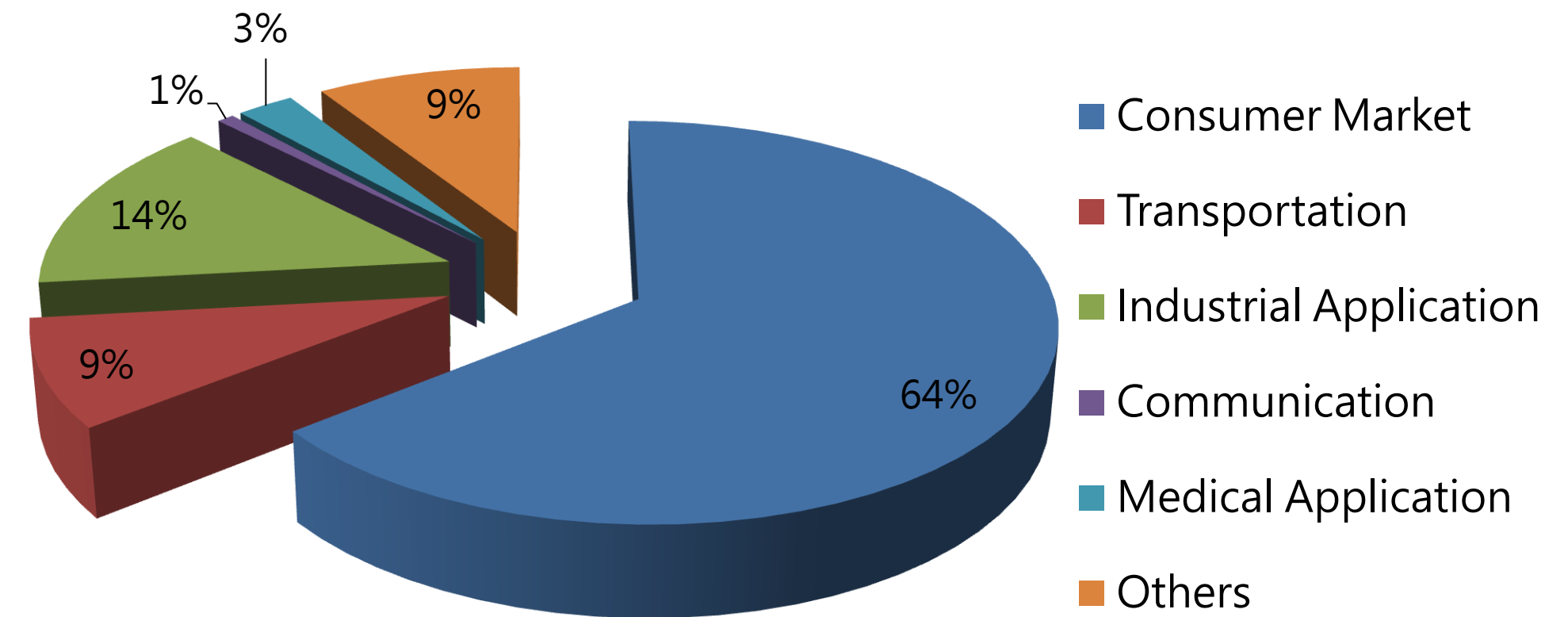
項目	1-3Q 2020		1-3Q 2019		YoY	FY2019	
	Amount	%	Amount	%	%	Amount	%
Net Revenues	2,467.49	100	2,526.67	100	(2.3)	3,529.15	100
Gross Profit	481.95	20	454.62	18	6.0	658.12	19
Operating Expenses	429.16	18	412.80	16	4.0	564.75	16
Operating Profit	52.78	2	41.83	2	26.2	93.38	3
Income Before Tax	74.45	3	55.17	2	35.0	106.30	3
Net Income	37.65	2	22.79	1	65.2	51.11	1
Net Income (attribute to owners of the parent)	36.69	2	21.18	1	73.2	49.21	1
EPS (NTD)	0.43		0.25		72.0	0.58	

Percentage of Revenues by Market Segment

1-3Q 2020

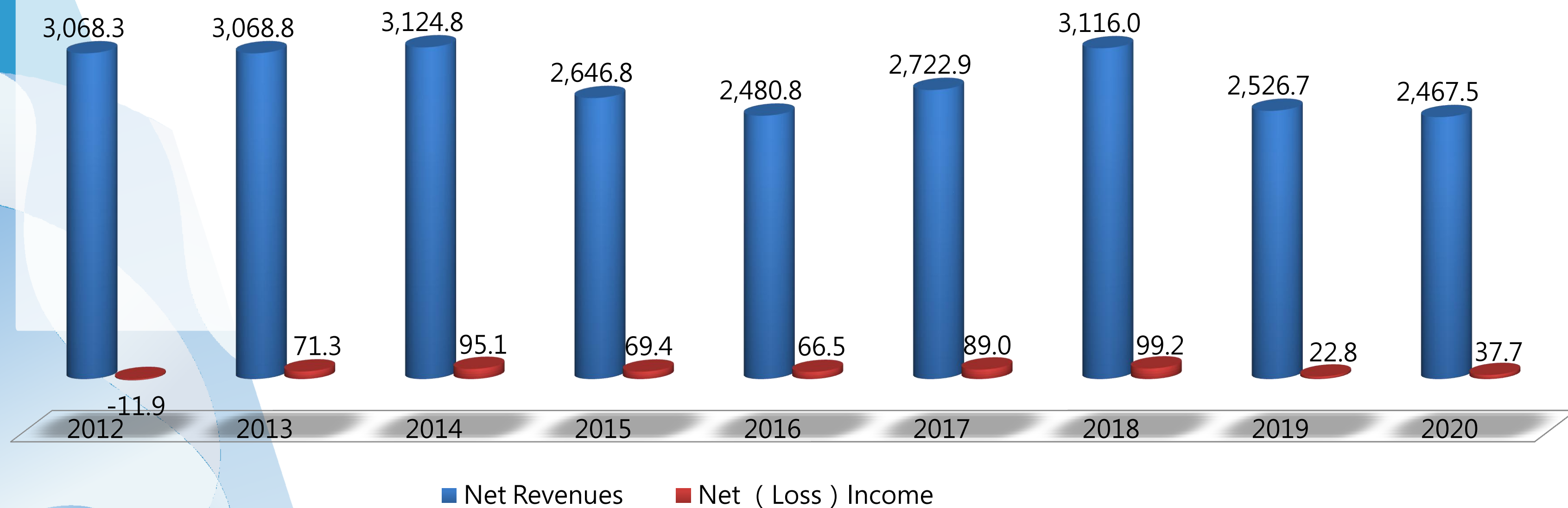


1-3Q 2019

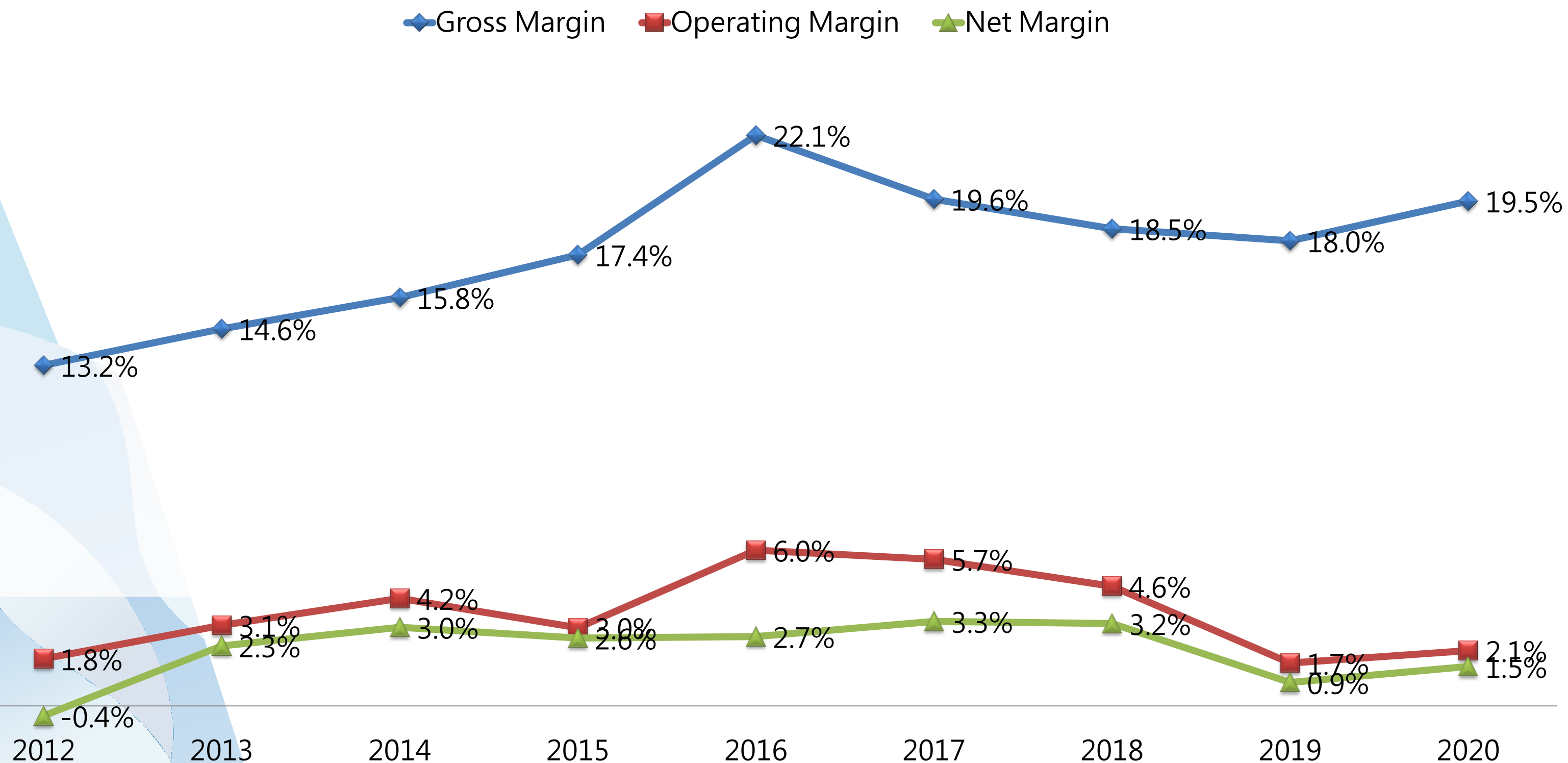


2012~2020 1-3Q Net Revenues & Net (Loss) Income

Unit : In Million of NTD



2012~2020 Profitability Trend



Financial Ratio Analysis (Consolidated Statement)

Items	Nine Months Ended Sept. 30 2020	FY2019	Nine Months Ended Sept. 30 2019
ROA (%)	1.28	1.78	0.94
ROE (%)	2.06	2.67	1.19
Net Margin (%)	1.53	1.45	0.90
Debt Ratio (%)	53	53	51
Interest Coverage Ratio	5.95	5.82	4.36
Accounts Receivable Turnover Days	164	168	169
Inventory Turnover Days	42	39	38

IV. Development Prospects & Strategies





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Q&A

THANK YOU



Copartner Technology Corporation

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